# HOW TO DO BUSINESS WITH THE CITY OF WICHITA KANSAS



FINANCE DEPARTMENT PURCHASING

We appreciate your interest in doing business with the City of Wichita. We want to assure you of our interest in seeing that all vendors have the opportunity to do business with the City of Wichita.

To assist you in doing business with the City of Wichita, Purchasing has established a web site, <a href="http://ep.wichita.gov">http://ep.wichita.gov</a>. This brochure contains information on how to do business with the City of Wichita and how the Purchasing web site will make it easier for you to conduct that business.

The City Council knows how vitally important it is to conserve funds. The competitive bidding process is an important part to maximize the purchasing value of public funds. Your role, as a bidder, assists in that effort. Thank you in advance for your participation.

For any questions or concerns, please contact the Purchasing Office.

CITY OF WICHITA PURCHASING OFFICE CITY HALL-12<sup>TH</sup> FLOOR 455 N. MAIN STREET WICHITA, KANSAS 67202

TELEPHONE (316) 268-4636 FAX (316) 268-4656

PURCHASING WEB SITE http://ep.wichita.gov

<u>Mission Statement:</u> Our primary goal is to obtain the greatest value for each dollar spent by the City of Wichita in the procurement of goods and services efficiently and effectively while ensuring fairness and integrity in accordance to the laws and regulations.

Date Revised: September 2012

## **E-PROCUREMENT**

Doing business with the City of Wichita is now easier. By using Purchasing's secure Internet web site, <a href="http://ep.wichita.gov">http://ep.wichita.gov</a>, vendors can now accomplish the following interactive online activities:

- Register to do business and maintain your company's information
- Select various "areas of interest" goods and services you provide
- Receive instant notification by e-mail of all solicitations in your area of interest
- Review solicitations and submit responses online
- View bid opening and bid results
- Communicate online by email with Purchasing Personnel
- Track your company's invoices and payments
- Arrange for direct deposit of payments (ACH) to your bank by printing the online form and submitting to the Controller's Office.
- View City blanket purchase orders/contracts

Utilizing E-Procurement will provide vendors a better way of doing business with the City of Wichita online. The Purchasing web site will contain the following site menu:

- Registration
- Solicitations: View Open Solicitations and Bid Results
- Document Inquiry: PO/Contract Inquiry
- Vendor Login

Registration will allow vendors to register their company information, select the goods and services they can provide, select a payment method, and establish their secure login User ID and password. IT IS IMPORTANT TO NOT COMPLETE DUPLICATE VENDOR REGISTRATIONS. CHECK TO SEE IF THERE IS ALREADY AN EXISTING REGISTRATION FOR YOUR COMPANY BEFORE COMPLETING YOUR REGISTRATION.

**Solicitations** will enable the vendor to view the open Formal Bids and Request for Proposals that have been published. Vendors may also download and print the specifications by clicking on the "Continue" button at the bottom of the Solicitation Detail page and advancing to the Solicitation Documents page.

**Bid Results** can be reviewed online with the vendor recommended for award and tabulations of all vendors that responded including bids on each line item.

**Document Inquiry** allows vendors to view the Contracts or Blanket Purchase Orders that the City of Wichita has established. A vendor may view their purchase orders (PO) after they have logged in to their secure site.

**Vendor Login** is the area that vendors need to go to after they have registered and have established their secure login User ID and password. This will enable the vendor to

maintain their company information, update their commodity profile, review and submit bids online, track invoices, and view bid results.

## **HOW TO BECOME A VENDOR**

As noted in the E-Procurement section, vendors may register online at the City of Wichita Purchasing web site, <a href="http://ep.wichita.gov">http://ep.wichita.gov</a>. Vendors may complete their company information and indicate the goods and services they can provide. If a vendor does not have access to the Internet, they may also utilize any of the City of Wichita Public Libraries and Neighborhood City Halls for free internet access. Vendors that may not want to do business online may contact the Purchasing Office for a vendor application form. Vendors will be cross-referenced to the goods and services they provide and will receive notification of bids in their area of interest. Company information (name, address and federal identification number) must exactly match the information provided to the Internal Revenue Service (IRS).

## EMERGING AND DISADVANTAGED BUSINESS ENTERPRISE PROGRAM

The City of Wichita is committed to the development and support of Emerging and Disadvantaged Business Enterprises. It is the policy and commitment of the City of Wichita to provide Emerging and Disadvantaged businesses the maximum opportunity to participate in, compete for and be utilized by the City of Wichita in its procurement of goods and services. Vendors that are interested in becoming certified may find the application form at the City of Wichita Purchasing web site, <a href="http://ep.wichita.gov">http://ep.wichita.gov</a>. Vendors wishing to find more information out about this program are encouraged to call the Contract Compliance Officer at 316-268-4417.

## **PURCHASING POLICIES**

The policies under which the City of Wichita Purchasing Office functions are based upon State Statutes, City Ordinances and Administrative Regulations established by the Board of Bids and Contracts and the Purchasing Manager with the approval of the Director of Finance and City Manager. These policies are intended to serve as a general guide to the regulations and procedures, which the Purchasing Office employs in the daily operation.

# **TYPES OF SOLICITATIONS**

The City of Wichita utilizes three types of competitive solicitations for goods and services:

- 1. Formal Bids on purchases exceeding \$25,000 or more
- 2. Informal bids on purchases\$25,000 and under
- 3. Request for Proposals on professional, consultant, design/build services and selected products

# **PURCHASING PROCESS**

The purchasing process begins when a department notifies the Purchasing Office that it wishes to buy a certain item or service. City departments do this by sending the Purchasing Office a requisition, which describes the desired item or service.

Purchasing then issues a solicitation on the item or service by either the formal bidding process, the informal bidding process, or by a proposal. The requests are based on specifications approved by the Purchasing Manager and written with the intent of permitting competitive bidding. Bids are published on e-Procurement with notification sent by fax, email or mail to the vendor list. After the receipt of the bids, they are evaluated and awarded with a contract and/or purchase order.

## **FORMAL BIDS**

The procedures involved in formal bidding are set forth in the City's purchasing ordinance and by the directives of the Purchasing Manager. All purchases exceeding \$25,000 or more are subject to formal bidding procedures. Upon receipt of a requisition and specifications, the Purchasing Office prepares the legal advertisement for publication in the official City newspaper. The advertisement includes the time, date, and place of the bid opening and a summary of the items or services to be purchased.

The Formal Bid with all required specifications, forms, drawings, if applicable, is published on the Purchasing web site, http://ep.wichita.gov. This allows not only the vendors that were sent the bid to view and respond, but also anyone that has access to the Internet.

A vendor may request a Formal Bid package be mailed to them. The Purchasing Office encourages all vendors to acquire the information from the Internet. If a vendor has questions, the Purchasing Office will instruct the vendor by telephone or by appointment.

If blue prints or plans are required, the vendor can obtain the blue prints or plans from the Purchasing Office or the City's contract vendor.

The Purchasing Office is responsible for procurement of the construction projects for the Public Works Department, Engineering Division.

All Formal Bids must be received in the Purchasing Office or submitted online prior to the time and date set for the opening of bids.

## **INFORMAL BIDS**

The procedures involved in the informal bidding process have been established by the Purchasing Manager. Purchases \$25,000 and under will be made by the result of a "Request for Quotation" (RFQ). Upon receipt of a requisition and specification, a

Request for Quotation is either obtained by telephone, fax, mail, or online. These bids are sent to selected vendors, which indicated an interest in bidding on the requested item or service. The selected vendors can view these bids using their V-Gov company Login Information and looking under the "MY SOLICITATIONS" tab.

All Informal Bids must be received in the Purchasing Office or submitted online prior to the time and date set for opening of bids.

## **REQUEST FOR PROPOSALS**

A Request for Proposal (RFP) is utilized to acquire professional services, highly technical services, consulting services, design/build services and selected products. Proposals are sent to the vendors that have indicated the ability to provide the required service. In addition, we may supplement that list with vendors the department may recommend. Proposals may be advertised in the official City newspaper. The RFP will be published on the Purchasing web site.

A vendor may request a proposal package be mailed to them. The Purchasing Office will encourage all vendors to acquire the information from the Internet. If a vendor has questions, the Purchasing Office will instruct the vendor by telephone or by appointment.

Proposals will contain evaluation criteria, such as qualifications, skills, expertise, experience, references, and costs. The City, through its Purchasing Manager reserves the right to accept or reject any or all proposals and any part or parts of any proposal and to waive formalities therein to determine which is the most beneficial proposal.

Proposals must be submitted in writing to the Purchasing Office prior to the time and date set for opening of proposals.

# **SPECIFICATIONS**

The Request for Formal Bid and the Request for Quotation include detail descriptions of the commodity and/or service the City wants to purchase. This description along with the instructions, conditions, and requirements comprise the total specifications. If the commodity description includes one or more brand names or is followed by "or approved equal", vendors may quote an alternate as long as it is the same in quality, design, and performance, and if descriptive literature is included with the bid response. It is the responsibility of the bidder to demonstrate that alternate items meet the specifications. The decision of whether or not to accept an alternate rests solely with the City of Wichita. Purchasing will review specifications to ensure competition.

Request for Proposals will include an introduction, time frame, scope of services, proposal requirements, and specific criteria to be used in evaluating the proposal.

## **BIDDER LIST SELECTION**

Bidder lists include suggested vendors from the initiating department and vendors from our database who have selected the commodity or service they provide in their V-Gov vendor profile. Companies who are not on the bidders list may print solicitations online or request a copy of the open solicitation from the Purchasing Office.

## **BID OPENING**

Bids must be received in the Purchasing Office prior to the time and date indicated on the solicitation. Please note that if you submit both an electronic response and a paper response, the paper response will be considered your actual response.

Formal Bids have a "virtual" bid opening on every Friday at 10:00 a.m. Bidders can view the bid opening online under the "Bid Result" tab. Electronic bids will already be online and the manual bids are entered as they are opened. Bidders may also view the bid opening at City Hall, First Floor Board Room, 455 N. Main, Wichita, Kansas.

Bid opening has no action taken to determine the successful bidder on any project or for any purchase. A report of the bid opening will be made to the Board of Bids and Contracts at its next meeting on Mondays at 10:00 a.m. at City Hall, 12<sup>th</sup> Floor, Finance Conference Room, 455 N. Main, Wichita, Kansas. City staff will make corrections of mathematical errors made in extending bids for unit price items and in aggregating individual bid items for the total net bid. City staff will determine whether bids meet the specifications.

The Board of Bids will recommend action to City Council at the next meeting on Tuesdays at 9:00 a.m. at City Hall, First Floor Council Chambers, 455 N. Main, Wichita, Kansas.

It is important to not assume that the apparent low bidder on any bid opened at bid opening will be awarded a contract by the City. The earliest that action will take place is on Monday and Tuesday when the Board of Bids and Contracts and the City Council meet to consider the report of this bid opening. Either body may, for the good cause, choose to defer action on any bid to a future meeting.

You may, at any time, contact the Purchasing Office to check on recommendations and awards. A successful bidder can expect to be contacted by the Purchasing Division or the Engineering Division by letter within five (5) days of the award by the City Council.

Informal Bids are opened in the buyer's office and they may be received online, or via email, fax or mail.

Proposals are not opened in public due to possible negotiations to take place with the vendors submitting proposals. Upon approval and award by the City Council, the public record is the Consent Agenda Item, City Council Minutes and the contract from the successful vendor.

## **EVALUATION**

The Purchasing Office evaluates the lowest responsive bid received from a responsible vendor to determine if it meets the minimum specifications. Purchasing personnel may review the specifications with the user department to determine if the bid meets the minimum specifications. If it meets specifications, an award is made; otherwise, the department continues to look at the next lowest bid. Factors that may be used to determine total cost may include unit price, installation, maintenance, and cost of operation (as defined in the solicitation). In case of a discrepancy between a unit price and its extension, the unit price will be considered correct. Where bids are normally evaluated by Purchasing and the user department as to meeting the minimum specifications, proposals are evaluated by a Staff Screening and Selection Committee. Their evaluation and selection will be based on the evaluation criteria set forth in the proposal.

## **AWARD**

The final step is the issuance of a Purchase Order or Contract. This is accomplished by written notification to the lowest responsive and responsible bidder who meets the requirements and criteria in the Request for Formal Bid or the Request for Quotation. The City reserves the right to accept or reject any or all parts of a bid. An award may be made by item, group of items, or total bid. Conformity with the specifications and the delivery terms will be considered in the award process. Bid results can be viewed online. The bid results include a summary of vendor responses by the bid total, group and line item.

On Formal Bids, Purchasing makes recommendations of the bids and presents bid tabulations to the Board of Bids. After receiving Board of Bids' approval, a Formal Bid report is prepared by Purchasing to present to City Council for their approval. No action is taken until City Council approves the award of the Formal Bid. If the specifications require bonds or insurance certificates, the Purchasing Manager will withhold issuing the Purchase Order or Contract until the successful vendor has met the specified requirement. The Law Department reviews all contracts issued from Purchasing, and authorizes the appropriate signatures.

Informal Bids are awarded by the Purchasing Manager and Buyers under \$25,000 or less after determination of the lowest and best responsive and responsible bid.

Request for Proposal is awarded by the selection committee and determines the proposal that would be most beneficial to the City based on the evaluation criteria. If the contract exceeds \$25,000, the selection must be approved by the City Council. Bid Results for

Request for Proposals are not listed online. After the evaluation process has been completed notification letters are sent to both the successful and unsuccessful vendors.

## **CHALLENGES and PROTESTS**

A challenge is defined as a written objection by any party interested in responding to either a bid or proposal (collectively referred to as solicitations), when that party wishes to have the City consider an addition, substitution or modification to the specifications stated in the outstanding solicitation. The written challenge of the solicitation specifications must be filed with the Purchasing Manager located on the 12<sup>th</sup> Floor, Finance Department at City Hall, 455 N Main, Wichita, KS 67202, telephone number (316)268-4636, at least five (5) business days before the solicitation opening due date and time as listed on the solicitation documents. Any challenge to solicitation specifications received after the five (5) business days deadline will not be considered by the City. The Purchasing Manager will acknowledge receipt of the challenge. The written challenge is to include the name, address, email address and telephone number of the interested party, identification of the solicitation number and project title, a detailed statement of the reasons for the challenge, supporting evidence or documentation to substantiate any arguments, and the form of relief requested, e.g. the proposed addition, substitution or modification to the specifications. The Purchasing Manager will investigate the written challenge and any evidence or documentation submitted with the challenge and issue a written decision, which will be posted on the City's e-procurement website, http://ep.wichita.gov, for viewing by all interested parties. The decision rendered by the Purchasing Manager will be final.

A protest is defined as a written objection to a proposed award, or the award of a contract, with the intention of receiving a remedial result. In order to be considered valid, a protest must 1) come from an actual bidder or proposer for the contract, 2) who claims to be the rightful award recipient, 3) whose economic interest may be affected substantially and directly by the award of a contract or by the failure to award a contract. Suppliers or subcontractors to a bidder or proposer cannot file a valid protest. A valid protest can only be filed by a bidder or proposer which can show that it would be awarded the contract if the protest were successful. Therefore, all conditions numbered 1 through 3 listed above in this paragraph must be met.

The written protest for bids must be filed with the Purchasing Manager prior to 9:00 a.m. of the Tuesday immediately following the posting of the notice of intent to award on the City's e-procurement website at <a href="http://ep.wichita.gov">http://ep.wichita.gov</a> under the bid results tab. Failure of a protestor to file a written protest related to the award of a contract prior to the 9:00 a.m., Tuesday deadline will invalidate that protest and cause it not to be considered.

The written protest for proposals must be filed with the Purchasing Manager prior to 5:00 p.m. on the third business day following the day of issuing a written notification of award by email. Failure of a protestor to file a written protest related to the award of a contract after the three (3) business days deadline will invalidate that protest and cause it not to be considered.

The Purchasing Manager will acknowledge receipt of the written protest. The written protest is to include the name, address, email address and telephone number of the protestor, identification of the solicitation number or contract number and project title, a detailed statement of the reasons for the protest which justify the relief sought, supporting evidence or documentation to substantiate any arguments, and a concise statement of the form of relief requested (e.g. reconsideration of the offer). All the above required information must be included in the protest at its submission. Untimely protests will be returned unopened. Incomplete protests will be rejected without consideration.

In the event of a valid, timely protest, the City shall not proceed with the execution of the contract until all City administrative remedies have been exhausted or waived, or until a determination is made that a contract award is required to protect the interests of the City. The decision of the Purchasing Manager, based on review of the written protest and information available from City sources, will be rendered within ten (10) business days after receipt of protest, will recite the reasons for the decision, and be provided to the protestor by email. The protestor may appeal the Purchasing Manager's decision within two (2) business days after the Purchasing Manager sends out the decision. Any appeal must be in writing, and would be to the Contract Compliance Officer. The Contract Compliance Officer will provide the protestor with an opportunity to meet and provide additional argument or explanation in support of the protest. Such meeting shall be held within five (5) business days after receipt of the appeal by the Contract Compliance Officer. The Contract Compliance Officer's decision will be issued by email, within three (3) business days after the meeting with the protestor, or waiver of that meeting by protestor's non-attendance. The Contract Compliance Officer's decision will be final, unless the protestor seeks a hearing before the City Council, by written request filed with the City Clerk, within two (2) business days after issuance of the Contract Compliance Officer's written decision.

The protestor may seek reconsideration of the decision of the Contract Compliance Officer by means of a hearing before the City Council. This hearing shall be in aid of the City Council's legislative authority to approve contracts for goods, services and public improvements on behalf of the City, and does not imply any due process right of the protestor in an unawarded, unexecuted contract. The hearing shall be scheduled as soon as practicable according to the City Council's calendar. The hearing shall be granted only upon such facts and issues as are presented in writing to the City Clerk for submission to City Council at or before noon on the Thursday preceding the scheduled hearing. No documents or other evidence shall be accepted at the hearing. The protesting party shall have available no more than 20 minutes for presentation of argument, followed by no more than 20 minutes of argument presented by City staff. The City Council may deliberate in executive session to seek the assistance of the City Attorney, but shall deliver its decision from the bench during the City Council meeting.

## NAPPROPRIATE SPECIFICATIONS

Prospective bidders should inform the buyer if the specifications or other bidding requirements are faulty, unnecessary, or inhibit competition. Inquiries concerning inappropriate specifications should be brought to the buyer's attention as soon as possible so any valid issues can be addressed in an addendum, to maintain fair and equal treatment of all bidders.

Telephone conversations with the buyers or the requesting department are undocumented communications and do not waive or modify the requirements of a solicitation. The buyer will review all inquiries and, if a modification to the solicitation is appropriate, will issue an addendum to all prospective bidders to whom the solicitation documents have been sent.

## **BID BONDS**

There are three types of bonds used in the purchasing process: the Bid Bond, Performance Bond and the Labor and Material Payment Bond.

- 1. Bid Bond: When bid security is required, it shall be by a Bid Bond only, written by a bonding company approved by the United States Treasury Department and licensed to do business in the State of Kansas. No checks or other security will be accepted in lieu of the required bond. The Bid Bond is five percent (5%) of the total bid. An annual Bid Bond must be on file or an original Bid Bond must be provided prior to Bid Opening.
- 2. Performance Bond: Construction projects, combined service and equipment purchases, major repairs to building equipment, and any instance in which the City could sustain a critical loss in the event of non-performance will require a Performance Bond. When a Performance Bond is deemed necessary, the successful bidder must furnish one hundred percent (100%) of the total bid. This bond must be issued by a bonding company authorized to do business in Kansas by the Kansas State Department of Insurance.
- 3. Labor and Material Payment Bond: Kansas State Statute K.S.A 60-1111 requires in all contract exceeding \$100,000 entered into by the City for the purpose of making public improvements, constructing any public building or making repairs on same, that the contractor provide a bond guaranteeing payment of all indebtedness incurred for labor furnished, materials, equipment or supplies used or consumed in connection with or in or about the construction, improvements or repairs. The bond is issued to the State of Kansas in a sum of not less than the sum total of the purchase order/contract. The bond shall be approved by and filed with the Clerk of the District Court. This bond must be issued by a bonding company authorized to do business in Kansas by the Kansas State Department of Insurance.

Construction projects, services, and major repairs to building equipment will require all three bonds. Vehicle and major equipment purchases exceeding \$100,000 may require a Bid Bond.

## **CERTIFICATE OF INSURANCE**

If required, the successful bidder will need to furnish a Certificate of Insurance certifying insurance coverage as specified on the solicitation. The insurance company must state that the contractual liability includes the liability of the City of Wichita assumed by the contractor in the contract documents. The certificate must also state that the City of Wichita will be given written notice if the policy is cancelled or changed within ten days prior to the effective date. The "Certificate of Insurance" shall be furnished to the City Purchasing Manager before the purchase order or contract is issued. The Certificate of Insurance must be furnished within 10 days after the award. Updated Certificates are required for contract renewals.

# **LICENSE**

Vendors bidding on services that require a license must be currently licensed by the City of Wichita or the State of Kansas, where applicable, before a Purchase Order or Contract will be issued.

## **HOW VENDORS BID**

Vendors may bid online at the Purchasing web site, <a href="http://ep.wichita.gov">http://ep.wichita.gov</a>, using the vendor's secure login/password. There will be instructions on the web site to guide you through the steps of submitting your bid response. A bidder should do the following in preparing and submitting bid documents or online bid responses.

- 1. Thoroughly read and understand the bid documents, including all specifications, terms and conditions. A bidder may contact the buyer whose name appears on the bidding documents for clarification or, if online, there is a link to the buyer that you can e-mail your questions.
- 2. Whenever possible, provide a bid on the item which is specified. Bids for alternate products may be submitted, but are expected to meet or exceed the specifications.

- 3. Note any exceptions to the requested specifications either on the bid documents or in a letter of explanation accompanying the bid. Online bids can note their exceptions in the "Comment box" beside the bid item.
- 4. Indicate the price in the proper areas of the request form in ink for the unit size requested. Bids must be submitted on the bid form provided by the City or online.
- 5. Corrections, erasures, and clarifications of pricing must be initialed by the bidder. Online bidders may correct their bid up to the bid opening time and date.
- 6. Indicate delivery terms and shipment information on the signature page or if online in the appropriate area. If an extended period is inserted instead of a single date, the City will consider the latest date within the period in determining whether or not the bid is responsive, in the event that it is to be a determining factor in the award.
- 7. An officer or authorized agent of the company must sign the solicitation. A solicitation that is not signed will be rejected. Online bids with your secure login/password do not require any signatures.
- 8. Submit the solicitation by the stated due date and time, and follow the submission instructions. The response must be received in the Purchasing Office prior to the time and date set forth in the solicitation.

## **ADDENDUMS**

Any changes, additions, or clarifications will be handled by an addendum. Vendors must acknowledge the receipt of any addendums.

## **SAMPLES**

Samples, when required, must be furnished free of expense to the City. Samples not consumed in testing will be returned to the bidder at the bidder's expense, if requested by the bidder, and noted in the response to the bid.

## **NEW MERCHANDISE**

All items bid must be new and of the latest or current edition, version, model, or manufacture, unless otherwise specified in the solicitation. If a model number is not the current model, bid the current model noting the model number change.

## **TRADE-INS**

The City may request bids for new equipment, which involve trade-ins of used equipment. In such cases, a price should be provided for both the trade-in and the

item requested. The City reserves the right to purchase equipment either with or without trade-in.

## **DELIVERY TIME**

In the space provided in the bid, enter the date you can guarantee delivery of the goods or services. If you cannot meet a delivery requirement stated in the specifications, your bid may be rejected.

## **BILLING TERMS**

Cash discounts for prompt payment will be considered in evaluation of your bid. They will, however, be taken if earned. The discount time will not begin until the City receives all of the commodities or service. If testing is required, the discount time will begin upon completion of the testing.

# **TAX RESPONSIBILITY**

The City of Wichita is exempt from paying state sales tax by state statute, K.S.A. 79-3606(b). This includes all departments. On construction projects, contractors must contact the Purchasing Office, (316) 268-4636 to obtain a Kansas Sales Tax Exemption Certificate prior to starting work.

## **EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE ACTION**

Vendors with four or more employees are required, when requested, to provide Equal Employment Opportunity and/or Affirmative Action Program information when the cumulative total of purchases exceeds \$5,000.00 during the fiscal calendar year. Purchasing staff will provide the vendors with the required EEO forms.

# **CONTRACT PERFORMANCE**

A contractor must supply goods and services conforming to the solicitation and award. Failure to perform according to the specifications within the stated time may cause contract cancellation and create liability for costs the City incurs in correcting deficiencies of obtaining replacement goods.

#### **LATE BIDS**

Bids must be received in the Purchasing Office at or prior to the date and time stated on the bid. All paper bids are time stamped when received, and late bids will be rejected, unopened and returned to vendors.

## **FAX BIDS**

Fax Bids will only be accepted on a Formal Bid with approval from the Purchasing Manager or designee. Fax Bids will be accepted on a Request for Quotation if received in the Purchasing Office prior to the time and date shown on the bid form.

## MISTAKES IN BIDS

Mistakes in bids, actual or alleged, are not uncommon and can present serious problems. The essential rule is that no change or correction be permitted which would prejudice the interest of the public or would be unfair to other bidders. For this reason, remedies for mistakes in bids become less available as the procurement process moves forward.

Prior to bid opening, a bidder may correct a mistake or request that the bid be withdrawn. Online bids can be updated until the due date and time.

## **REBID**

From time to time, it becomes necessary to conduct a rebid for securing commodities and/or services. This occurs for the following reasons:

- (a) All acceptable bids exceed the requesting department's cost estimates.
- (b) None of the bids meets the required minimum specifications.
- (c) None of the bidders will comply with the Request for Formal Bid and Request for Quotation's terms and conditions.
- (d) No bids were received.
- (e) The requesting department needs to change specifications or quantity, which will have a significant impact on, bid solicitation but, because of timing; such change cannot be handled by an addendum.

The City reserves the right to accept, reject, or rebid any of or all parts of a quotation at any time.

## **COMMON ERRORS OF VENDORS**

Some common errors bidders make in trying to sell to the City include:

- (a) failing to keep bid vendor profile information current or updated;
- (b) failing to contact the buyer with questions about the bid;
- (c) failing to submit a bid prior to the bid opening time and date;

- (d) altering the terms and conditions of a bid;
- (e) failing to provide the required descriptive or technical literature;
- (f) failing to sign the bid by an officer or authorized agent;
- (g) failing to provide required bonds or Certificate of Insurance; and
- (h) failing to acknowledge addendums.

## **SUBMITTING INVOICES**

Your invoice must be exact and match the Purchase Order in the description of the items and prices. It should include the Purchase Order number. The invoice should be submitted directly to the department as indicated on the Purchase Order. The user department should be indicated on the invoice. Payment will be made in the usual time frame. If **payment problems are encountered**, contact the Controller's Office.

## **PURCHASING CARD**

Departments have been issued Purchasing Credit Cards to make small dollar purchases on maintenance, repair and operational commodities. This credit card is to be used by the credit cardholder only. No services are to be purchased without prior approval from the credit card administrator on this credit card. Parameters have been established to control dollar amounts and commodities to be purchased. If a vendor is submitting a bid on a Contract that will be established by the City for departments to utilize on a Blanket Purchase Order, the vendor should consider that some of these items may be purchased with a credit card. The vendors address must match the invoice address

## **DISCLOSURE INFORMATION**

For informal and formal bids, documents the Purchase Office issues or receives for soliciting, evaluating, and award procurements are open to public inspection after the award of the Contract or Purchase Order. For Proposals, upon approval and award by the City Council, the public record is the Consent Agenda Item, City Council Minutes and the contract from the successful vendor. Vendors or members of the public may contact the Purchasing Office.

## **INTERNET SECURITY**

The goal of the City of Wichita is to ensure that doing business with the City electronically will create efficiencies and be as safe and trustworthy as doing business in the traditional "paper-based" format.

Vendors may review the City of Wichita Internet privacy and security policy at the Purchasing web site.

# **OFFICE HOURS**

On all regular City workdays, the business hours for the Purchasing Office are Monday through Friday, 8:00 a.m. to 5:00 p.m.

Individuals wishing to meet personally with a buyer are welcome and encouraged to contact the office to arrange an appointment.

Our job is to see that each City department is supplied with the goods or services it needs quickly, efficiently, and economically. We cannot do this without the active participation and cooperation of suppliers.

We look forward to working with you. It is important to develop good relationships with vendors and that good relationships with potential vendors are invaluable. We recognize that neither of us can be successful without the other. If you encounter problems with a bid, contact us. We will do everything in our power to resolve the problem in the fairest possible manner.

We strongly encourage you to utilize the City of Wichita Purchasing web site, <a href="http://ep.wichita.gov">http://ep.wichita.gov</a>. This online service will provide to you an easier and better way of doing business with the City of Wichita.

If you need additional information, please contact the Purchasing Office at (316) 268-4636.